## **Professional Experience**

#### Restaurant Manager

Culinary Cafe, Washington, DC | May 2015 to present

- Helped plan and design the restaurant's front and kitchen prior to the grand re-opening
- Increased seating capacity 20% while maintaining compliance with health codes and regulations
- Spearheaded marketing campaign that increased revenue 68% and led to six months of sold-out reservations
- Improved customer satisfaction ratings by 9% using instant reservations software that minimized wait times

#### Assistant Manager

Faster Food Restaurant, Alexandria, VA | October 2013 to April 2015

- Performed multiple walkthroughs daily to ensure the dining area met corporate guidelines for cleanliness and table turnover
- Reduced staff turnover by introducing more flexible time-off policies and a bidding system for p.m. shifts
- Cut costs 8% by reducing inventory waste and establishing stricter overtime controls

### **Education**

#### **Bachelor of Business Management**

University of Richmond, VA

## Language

Fluency in Spanish

# William Adams

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Restaurant manager with more than nine years of experience driving revenue growth, reducing staff turnover, and building goodwill with customers. Draw on broad, deep knowledge of restaurant best practices and health and safety regulations. Bilingual: Fluent in English and Spanish.

## **Key Skills**

- Budgeting and cost accounting
- Conflict resolution
- Marketing strategy development
- Regulatory compliance
- Staff training and coaching
- Talent retention
- Task prioritization
- Team leadership and motivation
- Time management