Skyler Thompson

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PROFILE

A District Manager with eight years of experience within the retail industry specializing in P&L, HR management, strategy development, and continuous improvement. A strong history of coordinating with store managers to drive sales initiatives and enhance profitability for multiple store locations generating over $20M in annual revenue.

PROFESSIONAL EXPERIENCE

District Manager
Target, New York, NY | September 2016 – Present

- Oversee operations for 12 retail store locations, manage annual P&L valued at $20M, coordinate vendor contracts for inventory procurement, and reduce annual operating costs by 20% through the implementation of a new warehouse system
- Lead a team of 14 store managers responsible for 150+ personnel across 12 stores, provide training on operating procedures, customer service standards, and leadership
- Coordinate with management teams to execute district-wide sales initiatives for new product lines and membership benefits, resulting in a 30% increase in enrollments

District Manager
Walmart, New York, NY | May 2014 – September 2016

- Managed a team of 15+ store managers responsible for 130 staff, coordinated operations for 10+ store locations, drove process improvements, and oversaw $50M in annual P&L
- Spearheaded the transition to a new self-checkout model at the district level, delivered training to 35+personnel on the POS system, and reduced operating costs by 25%
- Led the implementation of leadership development programs to enhance operational performance across the district, resulting in a 10% increase in customer service ratings

EDUCATION

Master of Business Administration (M.B.A.)
Columbia University, New York, NY
May 2012 – May 2014

Bachelor of Science (B.S.) Business Administration
Columbia University, New York, NY
September 2008 – May 2012

KEY SKILLS

- P&L Management
- Cross-Functional Leadership
- Operations Management
- Process Improvement
- Customer Service