

# MINA SAYED

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## EDUCATION

### Master of Business Administration (M.B.A.)

Temple University,  
Philadelphia, PA  
May 2013 – May 2015

### Bachelor of Science (B.S.) Business Administration

Temple University,  
Philadelphia, PA  
September 2009 – May 2013

## KEY SKILLS

- P&L Management
- Cross-Functional Leadership
- Operations Management
- Process Improvement
- Customer Service

A District Manager with seven years of professional experience specializing in P&L management, business development, operations management, and organizational leadership. A proven track record of leading high-performance teams and driving operational excellence.

## PROFESSIONAL EXPERIENCE

### District Manager

Acme Markets, Philadelphia, PA | October 2017 – Present

- Manage operations for 15+ store locations for a leading grocery chain, lead a team of 17 store managers, oversee P&L valued at \$20M, and achieve customer satisfaction scores of 89%-94% across the district
- Lead the transition from external vendors to internal warehouses, deliver training to 40+ team members on food safety procedures, and improve profitability by 15%
- Identify opportunities to enhance Instacart programs during Covid-19 by establishing strategic partnerships with GoPuff, Doordash, and Postmates

### District Manager

Five Below, Springfield, PA | May 2015 – October 2017

- Managed a team of 12 store managers responsible for over 70+ personnel, ensured compliance with customer service standards across the district, and provided leadership and guidance to enhance operational efficiency
- Drove the implementation of a new payroll system for 10+ store locations, served as the Subject Matter Expert, and delivered training to 12 Store Managers and 30+ personnel