

AMAR SINGH

Customer Success Manager
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January 1, 2022

Mr. Akira Tanaka

Hiring Manager
Helios Software Corp
(987) 654-3210
akira@heliossoftware.com

Dear Mr. Tanaka,

As a Customer Success Manager at Brigande Software Inc., I built and managed over 100+ enterprise accounts generating \$150M in annual revenue. I also led large-scale initiatives to drive customer success and enhance product features, which enabled our organization to achieve a 95% satisfaction rate and improve client retention by 30%. I hope to bring similar success to Helios Software Corp in the customer success manager role.

Helios Software Corp's reputation for delivering innovative software solutions for HR management is what draws me to apply for this position. I believe that I can continue to aid your organization in growing your customer base and driving client retention based on the following professional achievements:

- Built and managed 100+ enterprise accounts generating \$150M in annual revenue, which included spearheading initiatives to ensure customer success and enhance the client experience
- Developed customer relationships and educated clients on the benefits of Brigande Software products to maximize service offerings and product features based on user needs
- Exceeded quarterly objectives for client retention and achieved satisfaction scores of 95%

I would like to schedule an interview to discuss further how my experience as a customer success manager can help improve client retention rates for your organization. You can reach me via phone or email at your earliest convenience. Thank you for your time and consideration.

Sincerely,

(Insert Signature Here)

AMAR SINGH