# Caroline Adams

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#### **PROFILE**

A Fashion Stylist with entry-level experience, specializing in contemporary fashion, visual merchandising, product marketing, and garment fittings. Adept at identifying ideal fashion combinations to drive brand exposure through fashion photo shoots.

#### PROFESSIONAL EXPERIENCE

#### **Fashion Stylist**

Bridal Center, Boston, MA | May 2021 - Present

- Provide recommendations and product education to a diverse range of clientele, brides, and bridesmaids, guide clients through product collection, and identify dresses and accessories based on customer needs
- Upsell wedding garments and dresses and exceed the annual sales quota by 120% in 2021
- Build relationships with clients, perform adjustments and fittings, and deliver best-in-class service to ensure a quality customer experience
- Coordinate with the team to develop visual merchandising displays for the showroom and conduct photo shoots for seasonal marketing promotions

#### Stylist Assistant

Selena Fashion, Boston, MA | May 2020 - May 2021

- Provided support to fashion stylists for a variety of photo shoots and editorial projects, including prepping garments, dressing models, and organizing product inventory
- Evaluated fit, color, and size for wardrobe prior to photo shoots and collaborated with the fashion team to deliver high-quality presentation of brand aesthetic

#### **EDUCATION**

## Bachelor of Arts (B.A.) Fashion Design

Boston University, Boston, MA September 2017 - May 2021

### **KEY SKILLS**

- Fashion
- Visual Merchandising
- Photo Shoots
- Product Marketing
- Retail Sales