

# SAYID SINGH

A Logistics Specialist with 10+ years of experience, specializing in global procurement, supply chain management, sourcing, and demand planning. A strong history of building and managing high-performance teams to coordinate logistics for multimillion-dollar organizations. Adept at spearheading change management initiatives to drive operational excellence.

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## PROFESSIONAL EXPERIENCE

### LOGISTICS SPECIALIST

Unify Medical Equipment, Dallas, TX  
October 2016 – Present

- Conduct logistics planning for \$200M in transportation costs and inventory per year for a medical supply company servicing 50+ hospitals
- Reduce annual costs by \$3M by refining sourcing strategies and increasing production capacity in response to increased customer demand during Covid-19
- Oversee a team of 30+ supply chain coordinators, demand planners, and logistics personnel and coordinate cross-functionally with production and sales teams

### LOGISTICS SPECIALIST

Healthcare Supply Co., Dallas, TX  
May 2011 – October 2016

- Analyzed, tracked, and coordinated medical supply shipments valued at \$200K-\$1M and reduced forecasting and inventory reporting errors by 20%
- Streamlined logistics and S&OP by implementing the NetSuite ERP system to consolidate performance and financial data into a single source, which saved 30 work hours per week

## EDUCATION

Bachelor of Science (B.S.)  
Logistics

University of Dallas, Dallas, TX  
September 2007 - May 2011

## KEY SKILLS

- Logistics Management
- Supply Chain Management
- Sourcing Strategy
- Cross-Functional Leadership
- Budget Management

## CERTIFICATIONS

- APICS Certified in Production and Inventory Management (CPIM), 2014
- APICS Certified Supply Chain Professional Certification (CSCP), 2012
- APICS Certified Logistics, Transportation and Distribution (CLTD), 2011