Jason Langston

Cosmetologist Seattle, WA 12345 jasonlangston@youremail.com (123) 456-7890 <u>LinkedIn</u> January 1, 2024

Candace Johnson

Hiring Manager Sunlight Beauty Salon (987) 654-3210 candace@sunlightbeautysalon.com

Dear Ms. Johnson,

Redefining Harborview Beauty Parlor's approach to beauty services was one of my proudest career achievements. I trained cosmetologists in customer service and client education to create a welcoming and compassionate atmosphere, which helped improve our Google ratings from 3.5 stars to 4.7 over two years. My management and cosmetology skills will allow me to excel as the new lead stylist for your salon.

Sunlight Beauty Salon's reputation for its dedication to excellence strongly aligns with my professional background. I've consistently found new ways to improve client satisfaction throughout my career. I can achieve similar results for your team based on my previous successes:

- Managed, hired, and developed a team of 15 hairstylists and cosmetologists and led training efforts to improve customer service and build a collaborative work culture, which improved client satisfaction ratings by over 35%
- Delivered beauty services to over 400 high-end clients, upsold products and services, and achieved over 150% of annual sales goals year over year
- Oversaw all aspects of daily operations, conducted scheduling, evaluated team performance, and provided coaching to drive the professional growth of team members

I look forward to speaking with you further about how my management skills can enhance team performance and client satisfaction for your salon. Feel free to contact me for additional information at your convenience. Thank you for your time and consideration.

Sincerely,

(Insert Signature Here)

Jason Langston