# Allen Hoyer

123 Your Street, New York, NY 12345 youremail@example.com (123) 456-7890

A Supply Chain Manager with 10+ years of professional experience, specializing in direct and indirect procurement, lean manufacturing, and global sourcing strategy. A proven track record of managing multimillion-dollar supply chains for world class organizations. A strong background in leading cross-functional teams and collaborating with C-level executives.

# Key Skills

- Supply Chain Planning
- Direct Procurement
- Indirect Procurement
- Logistics Management
- Project Management
- Lean Manufacturing
- Supplier Management

## Professional Experience

#### Supply Chain Manager

Stonecreek Manufacturing, New York, NY | April 2016 - Present

- Manage a supply chain spanning six manufacturing plants across North America, develop sourcing strategies, oversee \$120M in annual supply chain spend.
- Lead a team of 20 logistics personnel and Purchasing Managers, conduct performance evaluations, and provide coaching to enhance team performance.
- Build long-term relationships with suppliers, define procurement strategies, and drive process improvement initiatives to reduce operational costs by 15%.
- Conduct supply chain planning, oversee distribution and lean operations, support product development activities, and manage 10K suppliers.

### Supply Chain Manager

Outpost Manufacturing Inc., New York, NY | June 2013 - April 2016

- Managed supply chains for three manufacturing sites, enhanced inventory management processes, and coordinated \$60M in annual supply chain spend.
- Oversaw the Supply Chain Management team of 15+ personnel, led supply chain engineering projects, and drove operational excellence.
- Identified and qualified suppliers, led negotiations to secure optimal pricing, and continually monitored supplier performance, which saved over \$500K per year.
- Implemented innovative sourcing strategies to reduce costs for the direct and indirect procurement of materials.

#### Logistics Coordinator

Accellon Manufacturing Associates, New York, NY | June 2011 - June 2013

 Supported the Supply Chain Manager in overseeing a \$1M+ supply chain, coordinated logistics, conducted production planning using ERP software, and identified process improvement opportunities to reduce operational costs.

## Education

Bachelor of Science (B.S.), Supply Chain Management New York University, New York, NY September 2007 - May 2011

## Certifications

- Six Sigma Greenbelt Certification, 2017
- APICS Certified Supply Chain Professional (CSCP), 2016
- APICS Certified in Production and Inventory Management (CPIM), 2013