

# Sharron Martinez

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Finance manager specializing in business development. Experienced with financial planning, financial reporting, and commercial lease negotiations. Demonstrated ability to break down technical financial concepts to other team members in order to help drive strategy and achieve organizational goals.

## Education

Bachelor's Degree in Finance  
Charter Oak State College New Britain, CT  
September 2015 – June 2019

## Key Skills

- Financial planning
- Team management
- QuickBooks
- Microsoft Office (Word, Excel, PowerPoint)

## Professional Experience

Business Development Specialist  
Sammy's Subs, Hartford, CT | July 2019 – Present

- Collaborate with company management, sales team, and legal team to develop financial plan and revenue targets
- Update KPIs to help accurately assess performance
- Manage negotiation of lease agreements and financial reporting
- Conduct annual audit of company finances