

# BARBARA SATORI

A professional and communicative loan officer with six years of experience working in fast-paced commercial finance settings. Seeking to apply my skills to help LoanPlus become a market leader and provide innovative financing solutions. Regularly exceeded sales goals by 10 to 20 percent in previous roles while maintaining positive client relationships.

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## PROFESSIONAL EXPERIENCE

### COMMERCIAL LOAN OFFICER

Premier Financing, Grand Rapids, MI  
January 2018 – Present

- Complete loan contracts, process loan applications, and counsel clients on policies and restrictions
- Interview customers to assess their needs and suggest different types of commercial loans that fit their goals
- Collect and analyze client financial information to assess loan eligibility

### LOAN OFFICER

EZ LOAN, Grand Rapids, MI  
February 2016 – December 2017

- Originated Jumbo home loans ranging from \$750,000 to \$1,500,000
- Greatly extended the company's portfolio by bringing in over 100 new clients
- Met and surpassed company benchmarks with regards to credit quality, sales, and profitability

### ASSOCIATE BANKER

Redwood Bank, Detroit, MI  
August 2015 – January 2016

- Provided exceptional customer service and educated clients on banking products and services
- Assisted customers with banking transactions, including deposits, withdrawals, and wire transfers
- Promoted banking products like credit cards and investment accounts to existing banking customers

## EDUCATION

Bachelor of Science in Business  
University Of Michigan Ann Arbor, MI  
September 2011 – May 2015

## KEY SKILLS

- Financial Analysis
- Commercial Loan Processing
- Customer Satisfaction
- Communication
- Leadership

## CERTIFICATIONS

- Certificate in Business and Commercial Lending, American Banking Association, 2018