

Tamiko Breaux

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PROFILE

Enthusiastic and reliable recent high school graduate with experience using effective techniques to sell products to the public. Organized and self-motivated with a proven track record for working effectively under pressure. Excellent knowledge of car models and features and able to absorb new information quickly.

PROFESSIONAL EXPERIENCE

Retail Sales Associate

Staples Stores, Nashua, NH | September 2020 - Present

- Leverage sales techniques to positively present products and services, consistently ranking in the top 10% of store associates for overall sales
- Build a warm and professional rapport with customers and use active listening skills to assess their needs, receiving 98% positive feedback for customer service
- Work collaboratively with a team of 5 colleagues to complete administrative, merchandising, and customer service tasks to tight timescales
- Promote the store's customer loyalty scheme and subscription services, generating \$1K of additional revenue over March - June 2021

Volunteer

United Way of Greater Nashua, Nashua, NH | June 2020 - September 2020

- Followed detailed instructions to assemble nutritious lunches for local school students, strictly observing health and safety standards
- Carried out deliveries to schools by car, managing time effectively to meet 100% of set deadlines
- Developed strong working relationships with teachers and other school staff and worked as a team to distribute meals appropriately
- Communicated clearly to the supply team to ensure adequate provision for all eligible students

EDUCATION

High School Diploma

Nashua High School North,
Nashua, NH
September 2016 - June 2020

Electives completed:

- Marketing
- Psychology
- Auto Mechanics

KEY SKILLS

- Communication
- Teamwork
- Relationship management
- Strong sales ability
- Time management