

# Yolande Luttrell

Retail Sales Associate  
654 Third Road, Norwalk,  
CT 04020  
y.luttrell@myemail.com  
(485) 284-4039

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## Rosalind Longoria

Senior Hiring Manager  
CVS Health  
(375) 103-2812  
r.longoria@youreemail.com

Dear Ms. Longoria,

I was recently tasked with streamlining my store's inventory management system to improve product availability to customers. I implemented strategic changes that reduced understocking issues by 87% over just 6 months. I'm excited to display similar organizational skills as a senior retail associate at CVS Health.

As a seasoned retail worker with 12+ years of experience in pharmacies and health stores, the opportunity to work for an industry leader like CVS Health is irresistible to me. I believe that my detailed knowledge of healthcare products and sales techniques can help your company grow its impressive reputation even further in 2021. My latest achievements include:

- Leveraging rapport-building strategies to upsell promotional products at the checkout, consistently ranking in the top 5% of colleagues for sales
- Energetically promoting my pharmacy's loyalty schemes and service range, increasing uptake by 43% in 2020
- Providing sensitive and compassionate assistance to store guests, achieving a 5-star service score three years in a row

I'm excited to discuss how my extensive experience in health-related retail stores and diligent work ethic can benefit your company. Please don't hesitate to get in touch to schedule an interview.

Sincerely,

*(Insert Signature Here)*

## Yolande Luttrell

P.S. I would like to tell you why I was praised for my exceptional efficiency at my latest annual review.