## Natalie Byers

Account Manager 55 Address Street, Akron, OH 01234 n.byers@youremail.com (123) 456-7890

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## **Andy Sanders**

HR Recruiter Advocate Solutions (987) 654-3210 a.sanders@youremail.com

Dear Mr. Sanders,

Maintaining and nurturing business relationships to gain trust, referrals, and repeat business is one of my biggest accomplishments during my 2+ years as an account manager. Now, I'm interested in bringing my success to Advocate Solutions.

I was enthusiastic to learn of Advocate Solutions' goals for national growth and future potential for exciting career opportunities. I would like to bring my experience in problem resolution and my ability to execute marketing and sales plans to your organization.

Some of my past successes include:

- Overseeing and managing 50+ accounts while prospecting up to 200 companies
- Selecting a pitch team and developing our presentation strategy, resulting in a 38% win rate of new accounts
- Creating appealing new visual merchandise materials to attract new customers

I'd like to set up an interview to discuss my past achievements and how I can use my experience to help further Advocate Solutions' growth plans. Please let me know when you are available to meet.

Best Regards,

(Insert Signature Here)

## **Natalie Byers**

P.S. I'd love to tell you about how I was promoted within my company from Administrative Assistant to Assistant Account Manager and then moved into my current Account Manager position.