

Blake Gustafson
(307) 000-1111
bgustafson@email.com
743 Big Bluff Road, Laramie, WY 82070

Profile

Enthusiastic, driven college student with retail experience in a store that generates \$1 million in annual revenue. Adept at cultivating team morale and excelling customer expectations. Highly self-motivated, fast learning, and eager for increasing levels of responsibility in a retail environment.

Key Skills

- Fluent in American Sign Language
- Customer service
- Delegation
- Inventory management
- Cash drawer management

Education

Associate of Applied Science in Supply Chain Management

LARAMIE COUNTY COMMUNITY COLLEGE Laramie, WY, September 2019 – present
(Anticipated graduation May 2021)

- Student Mentor (Fall 2020 semester)
- Coursework completed:
 - Introduction to Decision Science
 - Organizational Human Relations
 - Sales
 - Supervision
 - Computer Information Systems

High School Diploma

Whiting High School, Laramie, WY, 2019

- President, Future Business Leaders of America, 2018-2019
- Vice-President, Class of 2019

Professional Experience

Lead Sales Associate, Dollar Days, Laramie, WY

July 2019 – Present

- Functioning as a cashier and stocker
- Acting on behalf of the store manager or assistant store manager in their absence
- Greeting and assisting approximately 100 customers per shift
- Helping to maintain a clean, safe and well-organized store
- Monitor surveillance cameras and cash levels, resulting in the discovery of a theft ring among employees and 50% decrease in cash drawer discrepancies

Sales Associate, Dollar Days, Laramie, WY

June 2018 – July 2019

- Welcomed arriving customers and offered to assist them
- Implemented suggestive selling techniques to help store exceed sales targets by 8%
- Handled stocking activities and removed near expiry products according to company guidelines
- Performed cashier duties