# Elysia Knox

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#### **Professional Profile**

Experienced leader and brand marketing professional with 10+ years in healthcare marketing and a history of growing business' customer bases significantly. Executive MBA graduate who successfully manages multimillion dollar budgets, serves as a thought-leader via Forbes column, and is comfortable supervising up to 10 direct reports.

#### **Professional Experience**

#### VP of Brand Marketing, GoodRX, Santa Monica, CA

April 2019 - Present

- Manage and balance department's \$5.2M budget.
- Develop new brand slogans and ad campaigns and assure overall brand consistency.
- Maintain position as industry thought-leader, writing a monthly column on best brand marketing practices for Forbes.

### Director of Brand Marketing, Doctors on Demand, San Francisco, CA

April 2015 - March 2019

- Grew customer base by 28% over two years.
- Planned and oversaw the company's content strategy, including social media, blogging, videos, and public relations.
- Supervised and mentored 6 direct reports.
- Identified opportunities for growing brand visibility, recognition, and engagement in current and new markets.

## Assistant Director of Marketing, Healthcare Ambulatory Marketing, Cupertino, CA

September 2011 – July 2015

- Designed and implemented three multi-channel brand marketing campaigns.
- Assessed all marketing for consistency across brand touchpoints.
- Improved homepage design for user experience.
- Managed day-to-day communication with an outside public relation agency.

#### Senior Brand Manager, BetterHelp, Silicon Valley, CA

*April 2008 – August 2011* 

- Earned community growth of over 250K fans across all social media platforms in two years.
- Researched competitor activities, consumer markets, and market trends.
- Translated brand elements into plans and go-to-market strategies.
- Measured performance of marketing campaigns and assessed ROI and KPIs.
- Developed informative and engaging content for internal and external communication, such as blog and intranet articles.

#### **Education**

# **Bachelor of Arts in Advertising**

UNIVERSITY OF SOUTHERN CALIFORNIA, Los Angeles, CA, May 2006

### Masters of Business Administration - Executive Program

CALIFORNIA STATE UNIVERSITY, Los Angeles, CA, May 2008

#### **Key Skills/Knowledge Areas**

- Branding
- Online Advertising
- Managing Leadership
- Ability to Delegate
- Receives Feedback Well