# Joseph Corbin

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A Marketing Manager with 10+ years of experience defining brand messaging and leading campaigns for enterprise organizations. A proven track record of identifying opportunities to enhance digital marketing efforts and grow brand awareness across core demographics. Adept at building and leading diverse marketing teams.

#### Education

#### Bachelor of Science (B.S.) Marketing

University of Washington, Seattle, WA September 2009 – June 2013

## **Key Skills**

- Marketing Strategy
- Cross-Functional Leadership
- SEO Marketing
- Brand Messaging
- Project Management

### Certifications

- Certified Web Professional –
  Web Developer, IWA, 2016
- Certified Digital Designer (CDD), ADA, 2015

## **Professional Experience**

#### Marketing Manager

West Coast Airlines, Seattle, WA | July 2016 - Present

- Develop and implement large-scale campaigns to enhance brand awareness for a premiere airline valued at \$200M, oversee the redesign of landing page, and increase sales conversions by 42%
- Manage and build a 20-person marketing team, oversee an annual budget of \$30M, lead paid, social, and digital marketing initiatives, and achieve a 150% ROI on average for marketing campaigns
- Analyze KPIs, market indicators, and industry trends to revamp brand messaging and identity with an emphasis on diversity, inclusion, and equity (DEI)

#### Marketing Manager

White Tiger Consulting, Seattle, WA | June 2013 - July 2016

- Managed a team of 15 marketing specialists, social media coordinators, and graphic designers to enhance visual marketing and brand identity for a \$1.5M client portfolio
- Led initiatives to unify visual marketing and brand messaging across all platforms, coordinated with key stakeholders to define marketing strategy, and increased web traffic by up to 300% for clients
- Analyzed Google Analytics to evaluate online presence and define SEO marketing strategy, delivered presentations to clients, and identified opportunities to enhance web page performance