MH Maria Hernandez

Personable and professional sales associate with 2+ years of retail store experience. Extensive knowledge of women's clothing and fashion and technically proficient with point-of-sale systems. Seeking opportunity to apply enthusiasm for clothing and fashion and exceptional customer service skills to a career with a leading clothing retail company.

123 Your Street,
San Antonio, TX 12345
youremail@example.com
(123)-456-7890

Education

High School Diploma
Gloria Anzaldúa High School
September 2014 - July 2019

Key Skills

- Bilingual
- Communication skills
- Customer service
- Merchandising
- Problem-solving

Professional Experience

Retail Sales Associate

Rewind, San Antonio, TX July 2019 – Present

- Assist an average of 50 customers per day
- Exceeded monthly sales goals by 10% for six consecutive months, earning Best Sales Associate in 2020
- Guide customers on purchases based on interests, promotions and other sales
- Perform general store upkeep during store hours and after closing, including cleaning, organizing shelves and restocking items
- Stock and organize inventory with accuracy and efficiency, completing tasks 10% faster than staff average
- Maintain up-to-date product knowledge and information on brands and product lines

Junior Sales Associate

Rewind, San Antonio, TX July 2018 – July 2019

- Assisted customers with questions, concerns and purchases
- Performed cross-sells and upsells based on customers' interests and tastes to drive additional store revenue
- Learned features and specifications of new brands and product lines
- Ensured cleanliness and safety on the sales floor for customers
- Attended weekly sales meetings