

Amir Haddad
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Profile

Licensed real estate agent with 9+ years' experience in the commercial and residential property market in Idaho. Detail-oriented with excellent analytical and organizational skills. Ability to build relationships with buyers, sellers and colleagues. Bringing expert knowledge of contract law, valuation and project management.

Professional Experience

Real Estate Agent, BFG Realty, Boise, ID

March 2015 - Present

- Analyze property market to help clients make informed decisions about buying, selling and renting real estate properties
- Assist investor clients in analyzing information regarding government zoning, expected property value growth, taxes, traffic volume and property growth to help them make decisions about profitable investments
- Maintain a positive flow of communication with other agents, buyers and sellers, mortgage officers and attorneys in the home buying process
- Promote sales of properties through online marketing, open houses, multiple listing services and advertising

Real Estate Agent, Idaho Real Estate, Nampa, ID

July 2011 - February 2015

- Negotiated sale and lease of commercial properties ranging in size from 3,000 to 100,000 square feet
- Analyzed market trends and comparable properties to determine competitive pricing for sales and lease rates
- Communicated with clients to understand their business needs and found locations to help them realize their business goals
- Cultivated high-quality business relationships leading to 75% of clients coming from referrals and repeat business

Education

Associate of Applied Science, Marketing Communications

College of Western Idaho, Nampa, ID, September 2009 - June 2011

Key Skills

- Collaboration
- Computing skills including Multiple Listing Service, Outlook, Excel, Office
- Experience with residential and commercial properties
- High level of sales experience
- Strong work ethic

Certifications

Real Estate Salesperson License, Idaho, 2017