Will Samson

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Profile

Recent graduate with strong skills in reviewing business operations and identifying opportunities for optimizing business processes. Experience working as a member of a team and using excellent communication and leadership skills to produce results.

Key Skills

- Ability to collaborate with a wide range of stakeholders to develop and implement business solutions
- Ability to translate business needs into technology solutions
- Excellent written and communication skills
- Experience working with Excel statistics and database software
- Experienced in producing high-level documentation of business requirements

Education

Bachelor of Business Administration

The City University of New York - Baruch College, New York, NY, 2019

Professional Experience

Manager, University Book Store, New York, NY

September 2017 – June 2019

- Identified areas for improvement and implement efficient solutions leading to labor-cost savings and 22% revenue growth
- Revised purchase ordering processes, helping to minimize overstock
- Led teams to deliver business objectives

Professional Internship, TDK Consulting, New York, NY

June 2018 – August 2018

- Assisted in analyzing new software solutions and the feasibility of making enhancements to existing programs
- Assisted in translating business requirements into workflow models and technical specifications
- Tracked and documented errors and changes to help ensure software solutions meet user needs